



ACE MICROMATIC GROUP CAMPUS PLACEMENT

REGISTRATION

Starts From: 9 AM, 13th Jan 2021

Ends On: 6 PM, 15th Jan 2021

Details:

Registration Link:

<https://tinyurl.com/yxcq79ex>

JOB POSITIONS

Graduate Engineer Trainee

Type: Full time

CTC: Rs.104750 | **Fixed:** Rs.26000 |

Bonuses: PetroCard - Rs.48000, Vehicle - Rs.22750, Vehicle Allowance - Rs.8000

Description:

To acquire marketing and technical skills required for carrying out direct marketing and sales activities so as to maintain and develop sales of Ace Micromatic group product range, in accordance with agreed business plans.

Other Details:

- Attend training and develop relevant technical/commercial knowledge and soft skills to carry out direct marketing activities to meet sales volumes by numbers and values.
- Maintain customers and prospect database.
- Respond to and follow up sales enquiries & generate enquiries by making cold calls.
- Attend to customers' queries.
- Generate leads for products and services offered by Tech Centre.
- Follow up & collect receivables and commercial documents against invoices.
- Cover untapped area and customers for generation of new opportunities and orders. Assist in CSS data collection.
- Adherence to ISO & CRM process, co ordination with other functional departments.

SCHEDULE

Time: "Date and Time for the Event will be Announced Later"

ELIGIBILITY

Courses: B.Tech - MECH

Criteria:

65% through-out career

SELECTION PROCESS

1. Online Apply
2. Preliminary Screening Process
3. Group Discussion
4. HR / Technical Interview
5. Final Selection

OTHER DETAILS

Designation

Period

Trainee Engineer
Assistant Engineer
Engineer

18 months from the Date of Joining
18-42 months from the Date of Joining
Beyond 42 months